

TOP 5 PROCESSES

EVERY PURCHASING & PROCUREMENT TEAM SHOULD TRANSFORM IN 2016

Replace manual, slow-moving processes with automated business processes to cut time, reduce costs and deliver improved customer satisfaction.

“High expectations will continue to be placed on purchasing and procurement leaders to focus on strategic initiatives... Those companies that employ the right combination of strategic procurement practices and technology will become market leaders.”

- BravoSolution, 2016 Predictions - What's next for Procurement?



TOP FIVE PROCESSES

1

E-PROCUREMENT/ PURCHASE ORDER PROCESSING

Streamline electronic forms that integrate with ERP/Purchasing systems, and automatically route to the correct managers for digital authorization, to increase efficiency.

2

GLOBAL SUPPLY CHAIN MANAGEMENT

Make more effective decisions using smart process software to leverage alerts for critical trends across the supply chain.

3

INVENTORY MANAGEMENT

Realize cost savings when you optimize stock management and inventory processes.

4

CUSTOMER PROJECT DELIVERY

Improve customer service by making parts and products for customer projects available more promptly.

5

SPEND MANAGEMENT

Automate and aggregate data from multiple sources to improve corporate leadership and empower better business decisions.

WHY DOES THIS MATTER?

PURCHASING AND PROCUREMENT LEADERS ARE OFTEN TASKED WITH HAVING TO:



Increase value

Focus on strategic initiatives to increase value



Support processes

Automate and streamline processes to exceed customer expectations and stand out from the competition



Shape manufacturing practices

Stay ahead of changing demands and industry trends



Manage regulations

Focus on due diligence, recalls and more, to adjust and improve



Dalkia, a leading provider of energy services, raises 10,000 to 12,000 purchase orders a year. Their PO process was manual, paper-based and time consuming, with errors and customer service issues as a result. With K2, Dalkia transformed their PO process from 7 days to 10 minutes:

“It used to take around a week for POs to be raised. If everyone is at his or her desk, the approval of a PO can now be achieved in as little as 10 minutes.”

- Filip Legeny, IT project manager at Dalkia.

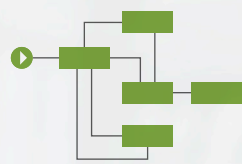
CREATE YOUR OWN APPS

Purchasing and procurement process automation can provide a clear competitive advantage in business. Take control of delivering automated processes with applications your team creates that use forms, workflow, data and reports. K2 solutions enable you to build everything from simple SharePoint workflows to complex process apps that incorporate data from all of your systems.



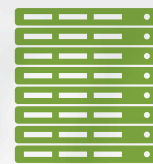
FORMS

Quickly and easily create forms for business process applications with no code and no loss of control.



WORKFLOW

Drive actions, ensure consistency, and increase visibility with automated workflows that connect your people and systems.



DATA

Use visual tools to build reusable entities that use LOB and Web-based data, regardless of where it lives.



REPORTS

Track your applications with real-time insight into process status and business performance.

LEARN MORE ABOUT STREAMLINING YOUR PURCHASING AND PROCUREMENT PROCESSES AT

K2.COM/PURCHASING



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